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**AGIFORS**  
**Airline Operations**  
**2003**

*Airport Systems, Ground Resources,  
Maintenance, Operations Control*

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## Vendor Invitation

Dear prospective vendor,

On behalf of the AGIFORS community, happy new year!

We would like to invite your company to participate at the **Airline Operations 2003** conference to be hosted by Air New Zealand in the wonderful city of Auckland, New Zealand. The conference has been rescheduled for **15-18 June 2003**, and will draw participants from various airline functions, including airport systems, ramp control, aircraft and crew rescheduling, passenger re-accommodation, flight dispatch, flight planning, flight monitoring, weather data provision, ground to air communications, gate allocation, slot control, aircraft maintenance and operations control.

In addition to being a forum for technical papers and discussions, the conference serves as a trade-show where airlines can review products that meet specific needs. This year we are expecting about 100 delegates from 30 airlines. Last year we had eight vendors showcasing their products. Each year attendees find the vendor presentations extremely useful and often ask for an expanded vendor program. This year we have tentatively allotted two afternoon sessions for vendor presentations and demonstrations. Please review our tentative agenda, including our extensive social program (attached).

All vendors will pay a flat fee of USD \$1000 to participate at the conference. This entitles the company to booth space and a fifteen (15) minute presentation on the technical agenda. Please note that *each company representative (limited to five delegates)* will be required to pay a delegate registration fee to attend the conference. The vendor fee does not cover delegate registration. If a company is interested in 'sponsoring' one of the social events, this is possible for an additional fee of USD \$1500 per event (see attached form).

You are cordially invited by:

*Michael Clarke*

**Michael Clarke**

Airline Operations SG, Chairman

*Tim Niznik*

**Tim Niznik**

Technical Program Chair

*Eric Morgan*

**Eric Morgan**

Air New Zealand, V.P.

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## Conference Agenda

### Sunday – June 15

15:00 – 18:00 Delegate Registration  
19:00 – 20:00 *Opening Ceremony*  
Cocktail Party

### Monday – June 16

08:30 – 09:00 Conference Overview and Airline Updates  
09:00 – 10:00 Technical presentations  
10:00 – 10:30 Coffee break  
10:30 – 12:00 Technical presentations  
12:00 – 13:30 Lunch in the Hotel  
13:30 – 15:00 Technical presentations  
15:00 – 18:00 Vendor exhibition  
19:00 – 21:00 Social program

### Tuesday – June 17

08:30 – 10:00 Technical presentations  
10:00 – 10:30 Coffee break  
10:30 – 12:00 Technical presentations  
12:00 – 13:30 Lunch in the Hotel  
13:30 – 15:00 Technical presentations  
15:00 – 18:00 Vendor exhibition  
19:00 – 21:00 Social program

### Wednesday – June 18

08:30 – 10:00 Technical presentations  
10:00 – 10:30 Coffee break  
10:30 – 12:00 Technical presentations  
12:00 – 13:30 Lunch in the Hotel  
13:30 – 15:00 Technical presentations  
15:00 – 17:00 Business Meeting  
**Closing Ceremony**

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**Vendor Registration Form**

*Several vendors have already booked their attendance for Airline Operations 2003.  
Please register your attendance early!*

Vendor \_\_\_\_\_

Contact Name \_\_\_\_\_ Bus. Phone \_\_\_\_\_

Bus. Address \_\_\_\_\_ Bus. Fax \_\_\_\_\_

\_\_\_\_\_ Email \_\_\_\_\_

\_\_\_\_\_

**Fee Structure:**

Standard Vendor Fee		\$1000
Social Event Sponsorships (based on availability)		
Welcome Reception	June 15	\$1500
Dinner	June 16	\$1500
Happy hour/Cocktails	June 17	\$1500
Lunch Banquet	June 18	\$1500

**Event Sponsorships (please specify):**

\_\_\_\_\_

**Total Payment (please specify):** \_\_\_\_\_

**Note:** All company representatives are required to register as delegates (separately) using the online conference delegate registration form, available at:

<http://www.agifors.org/studygrp/opsctl/2003/>

*Please contact Michael Clarke to arrange your payment method.*

***Deadline for submission May 1, 2003.***

*Please fax all vendor correspondence to:*

**Michael Clarke**  
3150 Sabre Drive., MD 8203  
Southlake, TX 76092, USA

**Email:** [Michael.Clarke@sabre.com](mailto:Michael.Clarke@sabre.com)  
**Fax:** +1 (682) 605-7696 [Att: Michael – AGIFORS]  
**Tel:** +1 (682) 605-1727 [8am - 6pm;GMT - 06:00]