
AGIFORS
Cargo Study Group
2004

Cargo Management

Vendor Invitation

Dear prospective vendor,

On behalf of the AGIFORS community, happy new year!

We would like to invite your company to participate at the **Cargo Study Group 2004** conference to be hosted by US Airways in the wonderful city of Washington D.C., U.S.A. The conference has been scheduled for **6-7 May 2004**, and will draw participants from various aircargo functions, including cargo revenue management, capacity management, space control, freighter planning, terminal operations, ULD Management, cargo revenue accounting, customer behavior and demand forecasting, overbooking, no shows, inventory control and tracking, and cargo automation and routing.

In addition to being a forum for technical papers and discussions, the conference serves as a trade-show where airlines can review products that meet specific needs. This year we are expecting about 25 delegates from various airlines. Last year we had various vendors showcasing their products. Each year attendees find the vendor presentations extremely useful and often ask for an expanded vendor program. This year we have tentatively allotted 4 sessions for vendor presentations and demonstrations. Please review our tentative agenda, including our extensive social program (attached).

All vendors will pay a flat fee of USD \$600 to participate at the conference. This entitles the company to a fifteen (15) minute presentation on the technical agenda. The vendor fee includes registration for one vendor delegate. If a company is interested in 'sponsoring' one of the social events, this is possible for an additional fee of USD \$300 per event (see attached form).

You are cordially invited by:

Raja Kasilingam

Raja Kasilingam

Cargo Study Group, Chairman

Conference Agenda

Wednesday – May 5

18:00 – 20:00 Delegate Registration

Thursday – May 6

08:00 – 08:30 Delegate Registration / Welcome
08:30 – 09:00 Conference Overview
09:00 – 10:00 Airline Updates
10:00 – 10:30 Coffee break
10.30 – 11.30 Vendor presentations
11:30 – 13:00 Lunch in the Hotel
13:00 – 14:30 Technical presentations
14:30 – 16:00 Technical presentations
16:00 – 17:30 Technical presentations
19.00 – 21:00 Social program

Friday – May 7

08:30 – 10:00 Technical presentations
10:00 – 10:30 Coffee break
10:30 – 12:00 Technical presentations
12:00 – 13:30 Lunch in the Hotel
13:30 – 15:00 **Closing Ceremony**

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Vendor Registration Form

*Several vendors have already booked their attendance for Cargo Study Group 2004.
Please register your attendance early!*

Vendor _____

Contact Name _____ Bus. Phone _____

Bus. Address _____ Bus. Fax _____

_____ Email _____

Fee Structure:

Standard Vendor Fee		\$600
Social Event Sponsorships (based on availability)		
Welcome Reception	May 5	\$300
Dinner	May 5	\$300
Tour	May 6	\$300

Event Sponsorships (please specify):

Total Payment (please specify): _____

Note: All company representatives are required to register as delegates (separately) using the online conference delegate registration form, available at:

<http://www.agifors.org/studygrp/cargol/2004/>

Please contact Mukundh Parthasarathy to arrange your payment method.

Deadline for submission May 1, 2004.

Please fax all vendor correspondence to:

Mukundh Parthasarathy

1 East Kirkwood Blvd,
Southlake, TX 76092, USA

Email: Mukundh.Parthasarathy@sabre.com

Fax: +1 (817) 264-6034 [Att: Mukundh – AGIFORS]

Tel: +1 (817) 264-8873 [8am - 6pm;GMT - 06:00]